

NEC and Cetis Sign EMEA Distribution Agreement

July 14, 2015, Athens Greece – NEC and Cetis have signed a distribution agreement for the supply of hotel guestroom telephone sets to NEC business partners and sales channels in EMEA.

The agreement was signed during the NEC EMEA Partner Conference 2015 held in Athens, Greece in June. During a special Gala Dinner, Cetis received the NEC Best Complementary Solution Partner award.



NEC and Cetis sign distribution agreement. Present are Toine Moerdijk, Business Manager NEC Hospitality Solutions (left), Paul Kievit, President and Head of NEC Enterprise Solutions EMEA (left center), Hui Du Le-Ngoc, Managing Director, Cetis (EA), Ltd. (right center), and Philip Ofori, Sales Manager, Cetis (EA) Ltd. (right).

The new NEC/Cetis distribution agreement includes Teledex® and TeleMatrix® brand hotel phones, which have been certified by the top 10 hotel chains worldwide and are an important complement to NEC's Smart Hospitality solutions portfolio.

NEC business partners may contact their channel director for availability of the Cetis telephone sets pending their inclusion in the NEC logistics process.



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NEC Enterprise Solutions provides IT & Communication solutions to small, medium and large enterprises in both the private and public sectors. Designed for open connectivity, high availability and flexible growth, our innovative solutions incorporate the latest voice, data and video technologies and enable real-time, collaborative working, increased productivity and customer satisfaction. Our servers, storage solutions, software and virtualized workstations enable businesses to maximize operational efficiency, performance and profitability. NEC Enterprise Solutions serves its customers across EMEA (Europe, Middle East & Africa) through a network of direct sales organizations, business partners and value-added resellers. For more information, please visit: <http://www.nec-enterprise.com>.